

March 28, 2007

# GENERAL RATE INCREASE

Increases in the U.S. to South American trade imposed by the carriers as a result of higher operating costs, require us to implement a General Rate Increase for all FAK cargo as outlined below.

**Origin CFS:**

Atlanta, Baltimore, Boston, Charlotte, Chicago, Charleston, Cleveland, Columbus, Dallas, Detroit, Houston, Memphis, Miami, Montreal, New Orleans, Norfolk, New York, Philadelphia, San Juan, and Toronto

**Destination CFS:**

COLOMBIA	Cartagena	\$4 W/M
	Buenaventura	\$8 W/M
PERU	Callao	\$8 W/M
CHILE	Antofagasta, Arica, Iquique, San Antonio	\$8 W/M
ECUADOR	Guayaquil	\$8 W/M

**Origin CFS:**

Los Angeles, Portland, Seattle, San Francisco, and Vancouver

**Destination CFS:**

COLOMBIA	Cartagena	\$4 W/M
	Buenaventura	\$8 W/M
CHILE	Antofagasta, Arica, Iquique	\$8 W/M
ECUADOR	Guayaquil	\$8 W/M

\*\*\* W/M based on 1 CBM / 1000 KGS

This increase will take effect for cargo received on/after **MAY 01, 2007**.

If you have any questions, or require further clarification, please contact your local Vanguard Sales Executive.

Whether it's FCL or LCL . . .

. . . think DCL!